GP OPTIMIZER LIVE

QualityEssentials by Horizons International Suite

Improving Efficiency in our Changing Supply Chain World

BLUE MOON

Uncommon Commitment - Outstanding Results

Supply Chain Challenges

Scarcity

Transport Delays

Erratic Demand

Disjointed Communications

Gov. Regulations

Introductions

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BLUE MOON

Uncommon Commitment - Outstanding Results

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Historically, How Do We Handle Supply Chain Challenges?

1. Increase investment in on hand inventory

2. Ration distribution

Inventory Value Increases

1. Higher levels of safety stock to account for lack of predictability
2. Using alternate vendors increases costs
3. Expedited shipping costs
4. Manual planning tools increase lead times for procurement

Revenue Impacts

1. Customer payment delays

2. Ration available supplies

3. Demand uncertainty reduces sales volume

Effect on Cash Flow KPI

- Spend more $$ on Inventory
- Delayed or reduced revenue from Customers

Unanticipated Side Effect!

More Transactions to Process
Not Less

MORE…..

Purchase Order Lines

Sales Order Lines

Shorter Production Runs

Receiving Inspections

Lot Tracking

Transactions

VOLUME ↑

VALUE ↓

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Our current tools hamper our ability to rely on collaboration and data sharing to drive the needed new efficiencies

Organizations already on the path to digital transformation are more likely to restart and scale their operations with ease

Value of Data

- Make it easily shareable
- Find multiple ways to use it

Initiative #1

- Investigate the different ways the data your are generating can be used

Initiative #2

- Make the data generated throughout your processes easily shareable

- **Time for Polling Questions**

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Quality IS Critical

Quality Can Be Interruptive

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Key Takeaways

Why Shareable Data?

Organizations that have already converted their data to more shareable forms have been able to more easily adjust and scale their operations in the face of supply chain disruption.

These winning organizations have shifted their focus to understanding how best to share their data, not keep it locked away.

Shareable data can be put to work in multiple ways, increasing the value of the data and improving efficiency.

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To learn more about how you can transform your quality management system so your data is easily shareable contact: **Sales@QualityEssentialsSuite.com**